

9 October 2025

Chief Brian Fennessy, *President*
CALIFORNIA FIRE CHIEFS ASSOCIATION
Mr. Jaison Chand, *President*
CALIFORNIA AMBULANCE ASSOCIATION
Via Electronic Mail

Re: SB660 IS NOW LAW IN CALIFORNIA – A Huge Opportunity for Our State’s Fire & EMS Agencies!!!

Dear Chief Fennessy and Mr. Chand:

I’m *thrilled* to share cause for celebration: On **October 3, 2025**, the Governor signed SB660! This new law centralizes the place of California’s Fire & EMS services in our broader state’s healthcare ecosystem. Fire & Ambulance services across the state are now **mandatory participants** in the statewide Data Exchange Framework (DXF). Fire & Ambulance services must complete the steps outlined in CalHHS’s Data Sharing Agreement by **June 30, 2026**. Given BLT’s unique experience—to date, we have connected all of the Fire & Ambulance participants in the DXF, in as little as 24 hours and with no any change to the ePCR that they use—we’re ready to help all agencies meet this new compliance requirement, which is already showing up in county RFPs, starting with San Francisco. SB660 capstones a multi-year quest by many stakeholders (including me) to ensure that Mobile Medical professionals’ insights are included in the DXF. It establishes legal parity with hospitals and healthcare systems for Fire & Ambulance services in California, including the right to share and receive information like outcomes, demographics, and insurance, using federal standards with various enforcement models. Interoperability via the DXF means:

- **Improve billing while lowering costs;**
 - In 2021, Sacramento Fire evaluated an digital data handoff process and found that even with a per PCR fee applied to cover data conversion, it would *still* cost less than their manual processes!
- **Reduce the risk of critical data loss** at emergency dept. handoff and resultant risk of medical errors;
- **Improve awareness** of patients’ acute and longitudinal health needs (Mobile Integrated Health);
- **Eliminate vendor-specific custom interfaces** in favor of a standards-based approach; and
- **It is more secure than logging into hospitals’ EHRs** to obtain outcomes and insurance data.

According to **Timi Leslie, Executive Director of Connecting for Better Health**, which sponsored SB660: "All care providers need access to the right patient information at the right time to deliver the best care most effectively and efficiently. **With Emergency Medical Services included in California's Data Exchange Framework,** we can trust that those on the frontlines have what they need to work within a connected care system, helping make the vision of whole person care in California a reality."

Visibility is key to commanding funding for equipment, technology and staff. The DXF will let the entire state see your impact *in the data*. As of today, the ePCR firms that have shared data with the DXF—they each used our MEDIVIEW BEACON Prehospital Health Information Exchange—are **ESO, Zoll, First Due, ImageTrend, and Beyond Lucid Technologies**. To learn *how* we brought these stakeholders together and connected them across the continuum of care: <https://www.beyondlucid.com/real-time-interoperability>